

OFS BRANDS HOLDINGS INC. CLIENT PACKAGE

Awardee: OFS Brands Holdings Inc.

Contract category: Furniture & Installation

TCPN Contract number: R142213

Contract term: May 1, 2015 through April 30, 2018 (plus 2 optional annual renewals)

Competitively Solicited by Region 4 Education Service Center

Contract due diligence documents are available online at www.ofsbrandstcpn.com and www.tcpn.org

Products: All Products from OFS, First Office, Carolina, Loewenstein and Highmark

Price List: Current

Terms: Net 30 days; FOB Destination

Quickship Included



Discounts from Current Commercial Price Lists

Orders in excess of \$500,000 net for all OFS Brands products are negotiable

Small Order Fee does not apply

FURNITURE

<u>Products</u>	<u>List Price</u>	<u>Discount from List Price</u>
OFS, Eleven Collaborative, First Office, Carolina & Highmark (may be combined to reach next tier)	\$0- \$62,500	60%
	\$62,501- \$505,050	60.4%
	\$505,051- \$1,020,408	60.8%
	\$1,020,409- \$1,315,789	62.0%
Loewenstein	\$0- \$1,138,952	56.1%
Staks, Re: & Eleven Workspace	\$0- \$67,567	63%
	\$67,568- \$1,488,095	66.4%

OFS BRANDS HOURLY LABOR RATE

<u>Labor Category</u>	<u>Non-Union Not to Exceed</u>	<u>Union Not to Exceed</u>
Design	\$76.50	\$76.50
Installation	\$63.00	\$163.00
Reconfiguration	\$63.00	\$163.00
Project Manager	\$76.50	\$163.00
Asset Management	\$76.50	\$76.50
Re-Upholstery	\$66.50	\$83.00
Storage per square foot	\$1.50	\$1.50

Option: Purchase Order Addressed to Dealer:

- A. Provide dealer with agency purchase order which states "Per TCPN Contract R142213"
- B. Payment terms: Net 30 days; FOB Destination

Option: Direct-Purchase Order Addressed to OFS Brands:

- A. All purchase orders must state "Per TCPN Contract R142213". Address as shown below
- B. List dealer services such as design and installation as separate line items from product and include/attach detailed specifications

OFS BRANDS & HIGHMARK ORDER ADDRESS

OFS Brands Holdings Inc.
c/o Participating Dealer
1204 E 6th Street
Huntingburg, IN 47542
order_entry@ofsbrands.com

CAROLINA ORDER ADDRESS

OFS Brands Holdings
c/o Participating Dealer
1264 Jackson Lake Road
High Point, NC 27263
oenc@ofsbrands.com

PAYMENT ADDRESS

OFS Brands Holdings Inc.
c/o Wells Fargo Bank
PO Box 204688
Dallas, TX 75320-4688

ELIGIBLE AGENCIES INCLUDE:

- States
- Counties
- Cities / Municipalities
- Special Districts
- Authorities
- K-12 Schools (Public and Private)
- State Colleges and Universities
- Private Colleges and Universities
- Private Schools
- Charter Schools

NON PROFITS INCLUDE:

- Charitable Organizations
- Religious Organizations
- Foundations
- Museums
- Credit Unions
- Associations
- Electric Cooperatives

CONTACTS:

Anna McClelland
TCPN National Program Manager 704-771-9003
amcclelland@ofsbrands.com

Steve Robinson
Director of Government Sales
812-683-7462
srobinson@ofsbrands.com

Martha Schwindt
Government Contracts Administrator
812-683-7257
mschwindt@ofsbrands.com

Rory Laurent
Highmark GSA, State & Contract Sales Specialist
714-903-2257
roryl@highmarkergo.com